



# Post Event Report

SEPTEMBER 8-11, 2025 | MCCORMICK PLACE | CHICAGO, IL

## Audience Profile and Exhibitor Feedback

[FABTECHEXPO.COM](https://FABTECHEXPO.COM)

Event Partners



Platinum Sponsors



# FINAL STATS

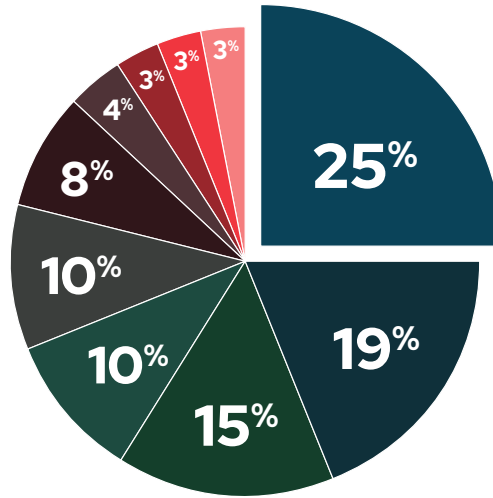
**Attendance**.....41,795  
**Exhibitors** .....1,702  
**Speakers** .....500+  
**Sq. Footage** .....889,905  
**Collected # of Leads**..... 202,191



**“** FABTECH delivered beyond expectations. Our goal was 250 qualified leads—we left with over 400 and sold two machines right off the show floor. The ROI speaks for itself. **”**

– Jack Smith, Packsie International

## AUDIENCE PROFILE



### JOB FUNCTION

- Owner, Company Mgmt/ Corporate Executive ..... **25%**
- Manufacturing Engineering, Design Engineer ..... 19%
- Sales & Marketing ..... 15%
- Other Job Functions.....10%
- Manufacturing Production..... 10%
- Foreman/Leader/Supervisor.....8%
- Welder/Machine Operator ..... 4%
- Distributor..... 3%
- Product Design and R&D..... 3%
- Purchasing..... 3%

## TOP 3 REASONS VISITORS ATTEND

- 1** See/evaluate new products and technology
- 2** Keep up with industry trends
- 3** Compare products side-by-side

**11.3** average hours spent on the show floor

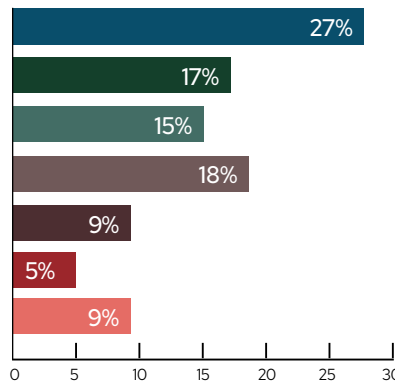
**50%** of attendees were first time visitors

**60%** attend no other trade show

## COMPANY SIZE

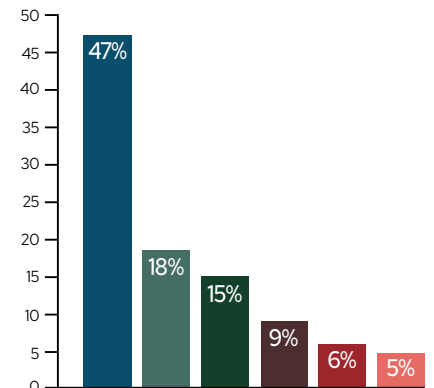
(# of Employees)

|                 |     |
|-----------------|-----|
| ■ Less than 20  | 27% |
| ■ 20 – 49       | 17% |
| ■ 50 – 99       | 15% |
| ■ 100 – 249     | 18% |
| ■ 250 – 499     | 9%  |
| ■ 500 – 999     | 5%  |
| ■ 1,000 or more | 9%  |



## TYPE OF COMPANY

|                                  |     |
|----------------------------------|-----|
| ■ Job Shop/Contract Manufacturer | 47% |
| ■ Other                          | 18% |
| ■ OEM                            | 15% |
| ■ Supplier                       | 9%  |
| ■ Dealer/Distributor             | 6%  |
| ■ Non-Manufacturer               | 5%  |



## TOP ATTENDING COMPANIES

These industry-leading companies sent representatives to FABTECH to research and purchase manufacturing equipment.

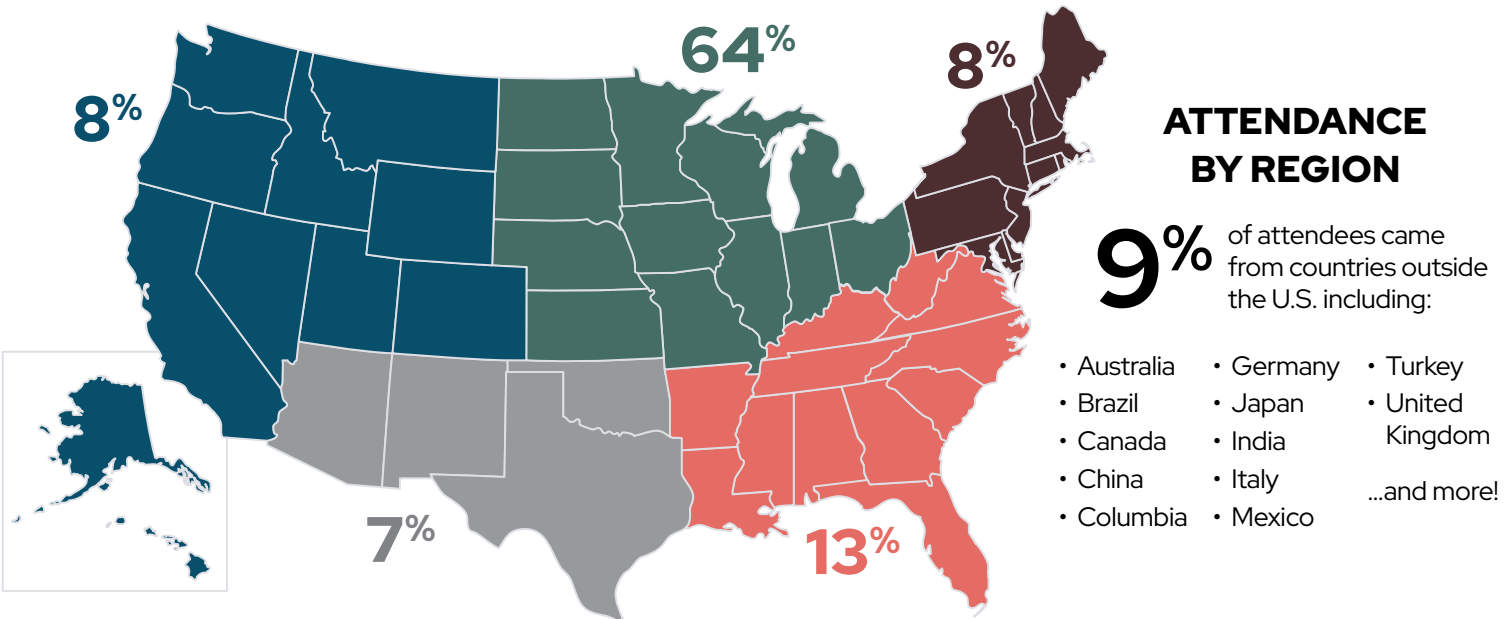
|                        |                                |                           |                           |
|------------------------|--------------------------------|---------------------------|---------------------------|
| Adient                 | Ecolab                         | John Deere                | Portsmouth Naval Shipyard |
| Alkar Inc              | Emerson                        | Johnson Controls          | Powell Industries         |
| Alro Steel Corporation | Feldmeier Equipment            | Kloeckner Metals          | Rite-Hite                 |
| Alto-Shaam             | Ford Motor Company             | Koechner Mfg Co., Inc.    | Rivian                    |
| Arcosa Marine          | Freedman Seating Co            | Krueger International     | Rolls-Royce               |
| B&W Trailer Hitches    | GE Aerospace                   | Landscape Structures      | S&C Electric Company      |
| BAE Systems            | General Dynamics Electric Boat | Life Fitness              | Siemens                   |
| Bassett Industries     | Generac                        | Lockheed Martin           | Solar Turbines Inc        |
| Blue Origin            | General Motors                 | Manchester Tank           | SpaceX                    |
| Boeing                 | Google                         | Mercury Marine            | Stanley Black & Decker    |
| Bosch Rexroth          | Graco Inc                      | Metal Fab Engineering     | Stryker                   |
| Caterpillar            | Greenheck Fan Corporation      | Milwaukee Tool            | Tesla                     |
| CB&I                   | Haworth                        | Newport News Shipbuilding | Textron Aviation          |
| Copeland               | Hendrick Motorsports           | Norfolk Naval Shipyard    | Trane Technologies        |
| Crown Equipment        | Hendrickson                    | Northrop Grumman          | Urschel Labs Inc          |
| Daikin Applied         | Hitachi Global Air Power LLC   | Novid Inc                 | Vermeer                   |
| Doosan Bobcat          | Hitachi Global Air Power LLC   | nVent                     | Viewrail                  |
| Dynacoil, Inc.         | Howmet Aerospace               | Oshkosh Corporation       |                           |
| Eaton                  | Ingalls Shipbuilding           | Panduit Corp              |                           |

## TOP 10 INDUSTRIES

|                 |                                   |
|-----------------|-----------------------------------|
| Aerospace       | Mining/Utilities/Power Generation |
| Agriculture     | Military/Defense                  |
| Automotive      | Oil & Gas                         |
| Construction    | Other Transportation              |
| Energy          |                                   |
| Heavy Equipment |                                   |

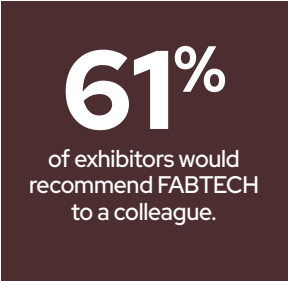
*“FABTECH is our Super Bowl. We had a record turnout with both familiar and new faces—it’s the perfect place to reconnect with customers and showcase what’s next for TRUMPF.”*

– Jesse Imse, TRUMPF



“FABTECH is always at the top of our list. The customer quality is unmatched, and it’s a great opportunity to connect with our dealers and partners. It’s truly a can’t-miss event.”

- Jennifer Vogelman, Trilogy Machinery



Source: 2025 FABTECH Exhibitor Survey

TECHNOLOGY INTEREST (Multiple Response)

|                                            |     |                                          |     |
|--------------------------------------------|-----|------------------------------------------|-----|
| Cutting . . . . .                          | 39% | Metal Suppliers . . . . .                | 17% |
| Lasers . . . . .                           | 38% | Plate & Structural Fabricating . . . . . | 17% |
| Bending & Forming . . . . .                | 37% | Tool & Die . . . . .                     | 17% |
| Welding Machines . . . . .                 | 36% | Inspection & Testing . . . . .           | 17% |
| Arc Welding . . . . .                      | 35% | Welding Consumables . . . . .            | 16% |
| Automation . . . . .                       | 34% | Saws . . . . .                           | 16% |
| Robotics . . . . .                         | 33% | Additive Manufacturing . . . . .         | 15% |
| Press Brakes . . . . .                     | 25% | Safety & Environmental . . . . .         | 14% |
| Material Handling . . . . .                | 25% | Finishing/Plating . . . . .              | 12% |
| Assembly . . . . .                         | 24% | Waterjet . . . . .                       | 11% |
| Finishing/Paint & Powder Coating . . . . . | 22% | Software, Machine Controls . . . . .     | 11% |
| Tube & Pipe Fabricating . . . . .          | 20% | Job Shop/Contract Mfg. . . . .           | 9%  |
| Tooling . . . . .                          | 20% | Brazing & Soldering . . . . .            | 9%  |
| Resistance Welding . . . . .               | 19% | Stamping . . . . .                       | 9%  |
| Punching . . . . .                         | 18% | Tube & Pipe Producing . . . . .          | 9%  |
| Fastening & Joining . . . . .              | 18% | Coil Processing . . . . .                | 9%  |
| Maintenance & Repair . . . . .             | 18% | Gases & Gas Equipment . . . . .          | 6%  |

BUYING POWER

81%

of FABTECH attendees influence or approve equipment purchase decisions.

52%

of the FABTECH audience had equipment budgets that exceeded \$200,000. These were motivated buyers ready to invest in new technology.



BUDGET

|                                     |     |
|-------------------------------------|-----|
| Up to \$50,000 . . . . .            | 31% |
| \$50,001 - \$200,000 . . . . .      | 19% |
| \$200,001 - \$500,000 . . . . .     | 14% |
| \$500,001 - \$1,000,000 . . . . .   | 14% |
| \$1,000,001 - \$5,000,000 . . . . . | 16% |
| Over \$5,000,000 . . . . .          | 8%  |

DON'T MISS YOUR CHANCE TO EXHIBIT AT FABTECH

Contact a member of our sales team or visit [fabtechexpo.com/exhibit](https://fabtechexpo.com/exhibit) to learn how exhibiting at a FABTECH event can benefit your business.



**FABTECH**  
Mexico City, Mexico  
May 12-14, 2026



**FABTECH**  
Toronto, Canada  
June 9-11, 2026



**FABTECH**  
Las Vegas, USA  
October 21-23, 2026