



MAY²⁻⁴ 2018
CENTRO
CITIBANAMEX
MEXICO CITY

The leading metal forming,
fabricating, welding and
finishing event in Mexico.

2018
POST SHOW
REPORT

Audience
Profile

Buyer
Behavior

Exhibitor
Testimonials



fabtechmexico.com

Final Stats

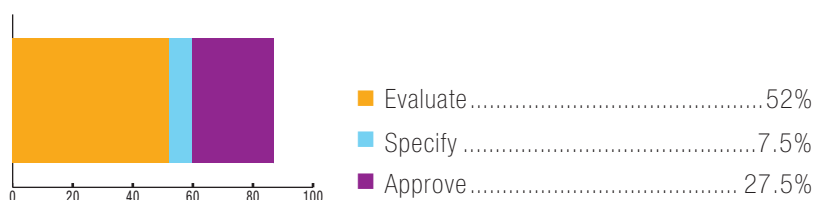
Attendance.....	11,745
Exhibitors	547
Net SF Sold.....	147,550 net
Total Leads.....	41,230
Average Leads / Exhibitor.....	170
First Time Attendee	65%



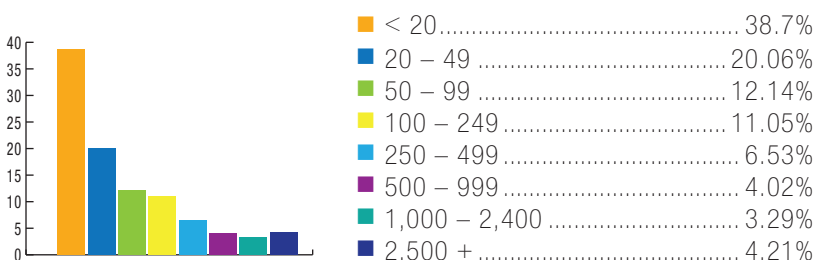
Top 4 Reasons for Attending



Purchasing Authority (87%)



Company Size



Job Function





Major Industries Represented:

Aerospace	Energy
Agriculture	Infrastructure
Appliance	Heavy Equipment
Automotive	Military
Construction	Transportation
Contract Manufacturing	



Attendance by Region

Mexico	67.5%
San Luis Potosi, Queretaro, Guanajuato, Aguascalientes	9.1%
Puebla	5.0%
Hidalgo	3.5%
Nuevo Leon-Coahuila	3.3%
Veracruz-Tlaxcala	2.0%
Jalisco	1.4%
Other / International	8.2%

Technologies of Interest to Attendees

Machine Tools/CNC	32%	Tooling	20%	Plate & Structural Fabricating	13%
Automation	31%	Tube & Pipe Fabricating	20%	Software, Machine Controls	13%
Bending & Forming	30%	Finishing/Paint & Powder Coating	19%	Thermal Spray	12%
Tool & Die	28%	Finishing/Plating	19%	Contract Mfg./Job Shops	11%
Welding Machines	27%	Maintenance & Repair	19%	Material Handling	11%
Arc Welding	24%	Tube & Pipe Producing	19%	Assembly	10%
Abrasives	23%	Safety & Environmental	17%	Fastening & Joining	10%
Robotics	21%	Punching	15%	Gases & Gas Equipment	10%
Lasers	20%	Welding Consumables	14%	Saws	10%
Press Brakes	20%	Inspection & Testing	13%	Stamping	10%
Resistance Welding	20%				

Top Attending Companies

American Axle
Autopartes y Componentes
Autotek
Benteler Automotive
Bombardier
CNH INDUSTRIAL
Comau
Cuprum Metales
Daimler
Dana de México
Deacero Sapi de CV
Diehl Controls
Eaton Corporation
Faurecia
FCA Mexico
Fisher Dynamics
Ford Motor Company

GE
Gestamp
GKN Driveline
Greenbrier Mexico
Grupo Jumex
Gunderson Gimsa
Honeywell
Interjet
John Deere
Koblenz Electric
Lear Corporation
Mabe
Magna Exteriors
Mazda
Mitsubishi Electric
Nestle
Parker Hannifin de Mexico

PPG Mexico
Prolec GE
Robert Bosch LLC
Rockwell Automation
Safran Aircraft
Schneider Electric
Siemens
Thermo Fisher Scientific
Toyota Motor Manufacturing
Trinity Industries Mexico
Truper
Unilever
Universal Lighting Technologies
Volkswagen de México
Voltran
Walmart
ZF Suspension Technology

What Our Exhibitors are Saying

Year after year we have benefited greatly from our participation in FABTECH Mexico, and we have increased the number of leads, and it has given us very good results. It is an exhibition where we can take to consolidate our products, of all the projects that are received, 10% come true.

Pedro Inchaustegui
Lincoln Electric

FABTECH Mexico is the most important industrial showcase we have found in the country and the most important forum in Latin America. It is an ideal platform since we always have the opportunity to find new clients and greet current ones.

Rafael Mora
Vitracoat



FABTECH

MEXICO

We have found this expo as the most professional to present high-tech and cutting-edge machinery. It is the only exhibition in which we participate in Mexico and we have had very good results due to the number of people attending, and it allows us to disseminate new manufacturing processes, more effective and productive.

Gerardo Villarreal
TRUMPF

FABTECH Mexico is undoubtedly the most important exhibition for us in the country, an event that we expect throughout the year to expose our technologies and expand our networks of contacts.

Takeshi Yamamoto
Hypertherm

For questions regarding this report or to book exhibit space, please contact:

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Future Show Dates:



FABTECH
November 6–8, 2018
Atlanta, Georgia



FABTECH Mexico
May 7–9, 2019
Monterrey, Mexico



FABTECH Canada
June 16–18, 2020
Toronto, Canada

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