“After a 4-year hiatus, FABTECH Canada returned with a strong turnout for 2022. Attendees were there to see all the latest technology. It was a great event to connect with the fabricating and welding community from multiple industries.”
- Caroline Araujo, Lincoln Electric

AUDIENCE PROFILE

JOB FUNCTION

- Owner, Company Management/Corporate Executive: 24%
- Manufacturing Engineering, Design Engineer: 18%
- Sales & Marketing: 13%
- Other Job Functions: 12%
- Manufacturing Production: 11%
- Foreman/Leader/Supervisor: 8%
- Product Design and R&D: 4%
- Purchasing: 4%
- Welder/Machine Operator: 4%
- Distributor: 2%

COMPANY SIZE (# of employees)

- Less than 20: 40%
- 20 - 49: 20%
- 50 - 99: 14%
- 100 - 249: 13%
- 250 - 499: 6%
- 500 - 999: 3%
- 1,000 or more: 4%

87% of the audience comes from hard-to-reach small and medium sized manufacturers.

62% of attendees were first time visitors in 2022. These are new leads for you.

Source for all Audience Statistics: 2022 Registration Data.
TOP ATTENDING COMPANIES

A Raymond Tinnerman
ABM Tool & Die
Active Exhaust Corp.
Agrisolutions Corp
AISIN Canada Inc.
Amazing Kobotic Industries Inc.
ArcelorMittal Dofasco
Arkbro Industries
Automobotics
Blue Giant Equipment Corp.
Canam Group
Canuck Trailers
Celestica
CEVA Logistics
CGC Inc.
Cleaver-Brooks
CMP Group
Cos Shore

Dass Metal Products
EcoTank Canada
Emerson Automation Solutions
Enedym Inc
FIO Automotive Canada
Flex-n-Gate
Formnet Inc.
GinCor Trailer Werx
Hammond Manufacturing
Harris Stolper International
Henkel
Hiwin
Hitachi Construction Truck Manufacturing Ltd
Honda of Canada Mfg.
Innovative Quality Mfg. Inc.
Inscape Corporation
Jordan Architectural
Kawartha Metalform
Keilhauer
Kirchhoff Automotive
Krka Power Inc
Kubota Materials Canada
Liburdi Automation
Magellan Aerospace
Mississauga
Maitland Welding & Machining
Mancor Industries
Martinrea International
Matcor Metal Fabrication
Minus Forty Tech
Modern Niagara
Multimatic Inc.
Nett Technologies Inc.
Northern Transformer
Oregon Tool Canada
Pacline Corp

Parker Hannifin Canada
Pegasus Aeronautics
Power Bus Way
Rousseau Metal Inc
S & C Electric Canada Ltd.
Safety Power Inc
Salford Group Inc
SLACAN Industries
Spec Furniture
Steelcraft Inc.
Teknion
Theta TTS
Tigercat Industries
Tollos Manufacturing
Viking-Cives Ltd
Walinga Inc.
Walters Inc.
Wecover Structures
Welded Tube of Canada

TOP 10 INDUSTRIES

- Aerospace
- Agriculture
- Automotive
- Construction
- Energy
- Heavy Equipment
- Mining/Utilities/Power Generation
- Military/Defense
- Oil & Gas
- Other Transportation

ATTENDANCE BY REGION

Attendees came from across Canada including:

- Alberta
- British Columbia
- Manitoba
- New Brunswick
- Nova Scotia
- Ontario
- Quebec
- Saskatchewan

385 attendees came from provinces outside of Ontario.

2% of attendees came from the United States.

“Bystronic was excited to come back to FABTECH Canada. It gave us the opportunity to get back in touch with our customers face to face and we were thrilled to interact with our Canadian marketplace again.”

- Brody Fanning, Bystronic Inc.
TECHNOLOGY INTEREST
(multiple response)

Automation.......................................................... 35%
Bending & Forming................................................ 35%
Cutting ...................................................................... 35%
Lasers...................................................................... 30%
Welding Machines.................................................. 29%
Arc Welding............................................................. 28%
Robotics................................................................. 26%
Assembly................................................................. 25%
Material Handling.................................................... 22%
Metal Suppliers....................................................... 21%
Press Brakes............................................................. 21%
Fastening & Joining................................................. 20%
Finishing/Paint & Powder Coating........................... 20%
Welding Consumables............................................. 18%
Maintenance & Repair.............................................. 17%
Tooling...................................................................... 17%
Additive Manufacturing.......................................... 16%
Punching................................................................. 16%
Tube & Pipe Fabricating.......................................... 16%
Plate & Structural Fabricating................................. 14%
Tool & Die............................................................... 13%
Inspection & Testing................................................ 13%
Waterjet................................................................. 12%
Safety & Environmental.......................................... 12%
Saws....................................................................... 12%
Finishing/Plating...................................................... 12%
Resistance Welding................................................ 11%
Brazing & Soldering................................................ 10%
Software, Machine Controls.................................... 9%
Stamping.................................................................. 8%
Gases & Gas Equipment......................................... 8%
Coil Processing....................................................... 8%
Tube & Pipe Producing.......................................... 7%

BUYING POWER

79% of FABTECH attendees influence or approve equipment purchase decisions. This means you’re having quality conversations with evaluators, recommenders, specifiers and final decision makers.

ROLE IN BUYING

48% Evaluate/Recommend  26% Approve Purchases  5% Specify Suppliers

BUDGET

Up to $50,000 .......................................................... 42%
$50,001 - $200,000 .............................................. 22%
$200,001 - $500,000 ............................................ 12%
$500,001 - $1,000,000 ........................................... 11%
$1,000,001 - $5,000,000 ....................................... 9%
Over $5,000,000 .................................................... 4%

FABTECH CANADA 2024
June 11-13, 2024 | Toronto Congress Centre

fabtechcanada.com