

# 2022 POST SHOW REPORT

JUNE 14-16, 2022  
TORONTO CONGRESS CENTRE

11000



## FABTECH

CANADA'S Largest Metal Forming,  
Fabricating, Welding and Finishing Event

EVENT  
PARTNERS



STRATEGIC PARTNERS



CANADIAN  
MANUFACTURERS  
& EXPORTERS



CANADIAN  
TOOLING &  
MACHINING  
ASSOCIATION



cwbgroup

### INSIDE:

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[fabtechcanada.com](http://fabtechcanada.com)



*“After a 4-year hiatus, FABTECH Canada returned with a strong turnout for 2022. Attendees were there to see all the latest technology. It was a great event to connect with the fabricating and welding community from multiple industries”*

- Caroline Araujo, Lincoln Electric

# FINAL STATS

Total Attendance: **5,476**

Attending Companies: **2,000+**

Exhibitors: **191**

Square Footage: **71,780**

Total Lead Count: **14,361**

**87%** of the audience comes from hard-to-reach small and medium sized manufacturers.

**62%** of attendees were first time visitors in 2022. These are new leads for you.

## AUDIENCE PROFILE

### JOB FUNCTION

Owner, Company Management/ Corporate Executive.....	<b>24%</b>
Manufacturing Engineering, Design Engineer .....	<b>18%</b>
Sales & Marketing .....	<b>13%</b>
Other Job Functions.....	<b>12%</b>
Manufacturing Production.....	<b>11%</b>
Foreman/Leader/Supervisor.....	<b>8%</b>
Product Design and R&D.....	<b>4%</b>
Purchasing .....	<b>4%</b>
Welder/Machine Operator.....	<b>4%</b>
Distributor.....	<b>2%</b>

### COMPANY SIZE (# of employees)

Less than 20.....	<b>40%</b>
20 - 49 .....	<b>20%</b>
50 - 99 .....	<b>14%</b>
100 - 249.....	<b>13%</b>
250 - 499 .....	<b>6%</b>
500 - 999.....	<b>3%</b>
1,000 or more.....	<b>4%</b>

Source for all Audience Statistics: 2022 Registration Data.

## TOP 10 INDUSTRIES

- Aerospace
- Agriculture
- Automotive
- Construction
- Energy
- Heavy Equipment
- Mining/Utilities/  
Power Generation
- Military/Defense
- Oil & Gas
- Other  
Transportation

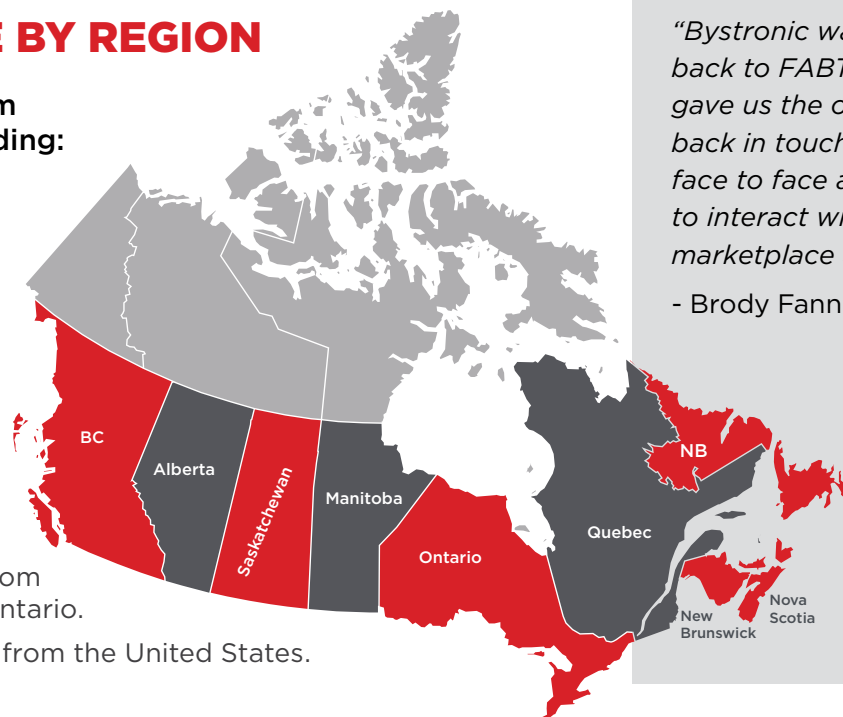
## TOP ATTENDING COMPANIES

A Raymond Tinnerman	Dass Metal Products	Kawartha Metalform	Parker Hannifin Canada
ABM Tool & Die	EcoTank Canada	Keilhauer	Pegasus Aeronautics
Active Exhaust Corp.	Emerson Automation Solutions	Kirchoff Automotive	Power Bus Way
Agrisolutions Corp	Enedym Inc	Krka Power Inc	Rousseau Metal Inc
AISIN Canada Inc.	FIO Automotive Canada	Kubota Materials Canada	S & C Electric Canada Ltd.
Amazing K robotic Industries Inc.	Flex-n-Gate	Liburdi Automation	Safety Power Inc
ArcelorMittal Dofasco	Formnet Inc.	Magellan Aerospace Mississauga	Salford Group Inc
Arkbros Industries	GinCor Trailer Werx	Maitland Welding & Machining	SLACAN Industries
Automobotics	Hammond Manufacturing	Mancor Industries	Spec Furniture
Blue Giant Equipment Corp.	Harris Stolper International	Martinrea International	Steelcraft Inc.
Canam Group	Henkel	Matcor Metal Fabrication	Teknion
Canuck Trailers	Hiwin	Minus Forty Tech	Theta TTS
Celestica	Hitachi Construction Truck Manufacturing Ltd	Modern Niagara	Tigercat Industries
CEVA Logistics	Honda of Canada Mfg.	Multimatic Inc.	Tollos Manufacturing
CGC Inc.	Innovative Quality Mfg. Inc.	Nett Technologies Inc.	Viking-Cives Ltd
Cleaver-Brooks	Inscape Corporation	Northern Transformer	Walinga Inc.
CMP Group	Jordan Architectural	Oregon Tool Canada	Walters Inc.
Cos Shore		Pacline Corp	Wecover Structures
			Welded Tube of Canada

## ATTENDANCE BY REGION

Attendees came from across Canada including:

- Alberta
- British Columbia
- Manitoba
- New Brunswick
- Nova Scotia
- Ontario
- Quebec
- Saskatchewan



*"Bystronic was excited to come back to FABTECH Canada. It gave us the opportunity to get back in touch with our customers face to face and we were thrilled to interact with our Canadian marketplace again."*

- Brody Fanning, Bystronic Inc.

**385** attendees came from provinces outside of Ontario.

**2%** of attendees came from the United States.

## TECHNOLOGY INTEREST

(multiple response)

Automation.....	35%
Bending & Forming .....	35%
Cutting .....	35%
Lasers.....	30%
Welding Machines.....	29%
Arc Welding .....	28%
Robotics.....	26%
Assembly .....	25%
Material Handling .....	22%
Metal Suppliers .....	21%
Press Brakes.....	21%
Fastening & Joining.....	20%
Finishing/Paint & Powder Coating .....	20%
Welding Consumables .....	18%
Maintenance & Repair.....	17%
Tooling.....	17%
Additive Manufacturing .....	16%
Punching .....	16%
Tube & Pipe Fabricating .....	16%
Plate & Structural Fabricating .....	14%
Tool & Die.....	13%
Inspection & Testing.....	13%
Waterjet .....	12%
Safety & Environmental.....	12%
Saws .....	12%
Finishing/Plating .....	12%
Resistance Welding.....	11%
Brazing & Soldering .....	10%
Software, Machine Controls .....	9%
Stamping .....	8%
Gases & Gas Equipment.....	8%
Coil Processing.....	8%
Tube & Pipe Producing .....	7%



## BUYING POWER

**79%** of FABTECH attendees influence or approve equipment purchase decisions. This means you're having quality conversations with evaluators, recommenders, specifiers and final decision makers.

## ROLE IN BUYING

<b>48%</b>	<b>26%</b>	<b>5%</b>
Evaluate/ Recommend	Approve Purchases	Specify Suppliers

## BUDGET

Up to \$50,000 .....	42%
\$50,001 - \$200,000 .....	22%
\$200,001 - \$500,000 .....	12%
\$500,001 - \$1,000,000.....	11%
\$1,000,001 - \$5,000,000 .....	9%
Over \$5,000,000.....	4%