Be a part of Canada's most reputable & comprehensive metal forming, fabricating, welding and finishing event!

Connect with Buyers  |  Generate Sales Leads  |  Showcase Innovation
Where Solution Providers and Buyers Meet **Face-To-Face**

FABTECH is Canada’s largest metal forming, fabricating, welding and finishing event held every two years in Toronto. No other event offers a better opportunity to interact face-to-face with influential buyers and decision makers.

**FABTECH Canada** serves the smallest job shops to the largest manufacturers seeking a competitive edge. As an exhibitor, these purchase influencers are only a handshake away. Showcase and demonstrate how your technology and solutions can help them diversify their business and grow.

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**Top 3 Reasons Visitors Attend**

- See and evaluate new products and technology
- Compare products side-by-side
- Keep up with industry trends

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“**FABTECH Canada** affords us an opportunity to re-engage with the industry and our customers and prospects, and understand where the trends are going and where we need to be in the future.”

*Lisa Kennedy, KUKA Robotics Canada*
ESAB chose to participate in FABTECH Canada because we really wanted to showcase our innovative welding products to the industry. We had a great turnout and overall excellent experience. We were very pleased and will be back again.

– Dave Peters, ESAB Welding & Cutting Products
Who Will You Meet?

When you exhibit at FABTECH Canada, your products and services are exposed to thousands of influential manufacturers seeking the latest technology innovations.

BY THE NUMBERS

72% of the audience comes from hard-to-reach small and medium sized manufacturers.

66% were satisfied or very satisfied with FABTECH Canada in 2018.

43% of attendees were first time visitors in 2018. These are new leads for you.

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<table>
<thead>
<tr>
<th>JOB FUNCTION</th>
<th>COMPANY SIZE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Owner, Company Management</td>
<td>&lt; 20</td>
</tr>
<tr>
<td>Corporate Executive</td>
<td>40%</td>
</tr>
<tr>
<td>Engineering</td>
<td>22%</td>
</tr>
<tr>
<td>Manufacturing Production</td>
<td>18%</td>
</tr>
<tr>
<td>Foreman/Leader/Supervisor</td>
<td>14%</td>
</tr>
<tr>
<td>Sales &amp; Marketing</td>
<td>13%</td>
</tr>
<tr>
<td>Product Design and R&amp;D</td>
<td>13%</td>
</tr>
<tr>
<td>Welder/Machine Operator</td>
<td>7%</td>
</tr>
<tr>
<td>Other Job Functions</td>
<td>4%</td>
</tr>
</tbody>
</table>

fabtechcanada.com
TOP 10 INDUSTRIES

• Aerospace
• Agriculture
• Automotive
• Construction
• Energy
• Heavy Equipment
• Mining/Utilities/Power Generation
• Military/Defense
• Oil & Gas
• Other Transportation

ATTENDANCE BY REGION

Expand your reach and engage attendees across Canada.

- Alberta
- British Columbia
- Manitoba
- New Brunswick
- Nova Scotia
- Ontario
- Quebec
- Saskatchewan

5% of attendees came from the United States.

Additive Manufacturing
Arc Welding
Assembly
Bending & Forming
Brazing & Soldering
Coil Processing
Cutting
Fastening & Joining
Finishing/Paint & Powder Coating
Finishing/Plating
Gases & Gas Equipment
Inspection & Testing
Lasers
Maintenance & Repair
Material Handling
Metal Suppliers
Plate & Structural Fabricating
Press Brakes
Punching
Resistance Welding
Robotics
Roll Forming
Safety & Environmental
Saws
Software, Machine Controls
Stamping
Tool & Die
Tooling
Tube & Pipe Fabricating
Tube & Pipe Producing
Waterjet
Welding Consumables
Welding Machines
Attendee **Buying Power**

FABTECH Canada brings 8,000 buyers and sellers together in an interactive environment to conduct business, make connections, share ideas, and learn from one another.

### TOP ATTENDING COMPANIES

- A Raymond Tinnerman
- ACAT Global, LLC
- Active Exhaust Corp.
- AGS Automotive Systems
- AISIN Canada Inc.
- Almac Industrial Systems
- Amazing Kobotic Industries Inc.
- ArcelorMittal Dofasco
- Athena Automation
- Bartell
- Blount Canada
- Blue Giant Equipment Corp.
- Bombardier Aerospace
- Bose Corp.
- Celestica
- Cooper Standard Automotive
- Corptec Industries Limited
- Descon Conveyor Systems
- FCA Canada
- FIO Automotive Canada
- Flex-n-Gate
- Formex Metal Industries Inc.
- Formnet Inc.
- GM of Canada
- Guelph Tool Inc.
- Hadrian Manufacturing Inc.
- Hager Industries
- Halton Indoor Climate Systems
- Hammond Manufacturing
- Hitachi Construction Truck Manufacturing Ltd.
- Honda of Canada Mfg.
- Honeywell
- Hoover Enterprises Inc.
- INOX Industries Inc.
- Jenfab Metal Fabrication
- J. Oskam Steel Fabricators Limited
- Koch Glitsch Canada LP
- Kubota Materials Canada
- Lillbacka USA
- Linamar
- Litens Automotive Group
- Magna Aerospace Mississauga
- Magna International
- Mancor Industries
- Martinrea International
- Matcor Metal Fabrication
- Minus Forty Tech
- Multimatic Inc.
- National Steel Car
- Nett Technologies Inc.
- Northern Lights Fitness
- OPG Nuclear
- Pacline Corp
- Power Bus Way
- Pratt & Whitney Canada
- S & C Electric Canada Ltd.
- Siemens Canada
- SLACAN Industries
- Spec Furniture
- Stanley Black & Decker
- Steelcraft Inc.
- Sunview Patio Doors
- Teknion
- Theta TTS
- ThyssenKrupp Materials NA
- Tigercat Industries
- Titan Trailers
- Toyota Motor Manufacturing Canada
- Viscor
- Walinga Inc.
- Walters Inc.
- Welded Tube of Canada
- Yorkville Sound
Opportunities to **Connect**

FABTECH Canada isn't just about the exhibits. It's power-packed with education and networking activities that build knowledge and relationships. Maximize your face-to-face opportunities to connect with attendees, industry leaders and other exhibitors.

**EVENT FEATURES**

- Keynote Presentations
- Leadership Exchange Panels
- Education Sessions
- Workshops
- Exhibitor Demos
- Opening Night Reception
- New Product Launches
- Student Program
- And more!
RESERVE YOUR EXHIBIT SPACE

Secure your place among more than 300 leading suppliers and 8,000 manufacturing professionals at Canada’s largest metal forming, fabricating, welding and finishing event. This opportunity only comes around every two years.

To participate, please contact an experienced member of our sales team at 1-888-322-7333 ext. 4416 or visit fabtechcanada.com/exhibit today.